

Munich, December  
2023

Dear Shareholders,  
Ladies and Gentlemen,

Good traditions should be preserved. That is why, as the Management Board of UMT AG, I am pleased to inform you about the developments and most important events of the year at UMT AG in the traditional pre-Christmas letter to shareholders.

Let us take a look into the future together and reflect on the opportunities for the market, our company and our future orientation, which continues to be the basis for a strong positioning of the company. Take a few minutes to gain an insight into your UMT AG.

A challenging and not easy year is almost behind us. The conditions are now in place for UMT AG to concentrate fully on customers, business and success in 2024.

As we reported at the beginning of the year, there is a highly interesting project between UMT AG, the RWTH Aachen University, the German Federal Ministry of Research and Development and key companies in the mechanical engineering and machine tool industry for the realization of subscription models in mechanical engineering and other fields of application. UMT AG as a partner and thus also UMS GmbH as the executing unit in the Group have already gained an extremely valuable competitive edge in this market and the trust of the companies involved through their cooperation over the past four years.

We have further expanded our sales activities in this area and have already held initial, very promising talks with leading companies. Many companies in the market segments addressed by UMT AG are thinking intensively about the use of artificial intelligence (AI) or are already working on it.



In this context, the intensification of our strategic partnership with the Cologne-based company Evy Solutions GmbH is of great importance. Some of you had the opportunity to get to know this company during a guest presentation at the Annual General Meeting.

Since the start of the cooperation, Evy Solutions has developed into a leading provider of AI-based document processing and process automation. The aim of this strategic partnership is a complete business combination with synergetic added value for both parties.

With regard to the investment in the two Buchberger companies and the associated legal dispute, possible exit scenarios are being examined. Our strategic assessment of this similar business is not entirely positive. On the one hand, this is due to the ongoing interest rate and construction crisis; on the other hand, a relatively large amount of capital has to be invested in relation to earnings and scalability is very limited.

However, the question of strategic valuation is only one side of the coin. The other side, as you know, is that UMT AG is involved in a legal dispute regarding the ownership of the Buchberger companies.

As I wrote to you in my message (Corporate News dated September 26, 2023), the main point of contention is the question of whether the capital increase, which was the basis for the contribution of the shares of the Buchberger companies to UMT AG, was filed with the commercial register in a timely and effective manner.

As announced the day before yesterday, the Munich District Court (Register Court) has now rejected KB Holding GmbH's request to cancel the registered capital increase of UMT AG by way of a ruling.

The decision was thus made in favor of UMT AG. Even if this is only a small stone in the fabric of legal discovery, UMT AG sees this decision as confirmation of its view that its appeal against the judgment of the 1st Chamber for Commercial Matters of the Ingolstadt Regional Court of September 12, 2023 will be successful.



Irrespective of the legal question, however, we will give UMT AG a digital DNA again in the future.

In concrete terms, this means that UMT AG will direct its strategic focus on scalable, digital core business in the future, and Buchberger's analog business model does not correspond to this DNA.

UMT AG has always been and will remain an investment holding company that acquires operating companies, deploys capital efficiently and drives forward digital, essentially scalable business models.

The developed Smart Rental platform will be used as a digital product in a large number of markets.

UMS GmbH will also continue to focus as a service provider on the use of the Multichannel Payment and Communications Hub and its use in the area of payment and in the area of industrial customers.

It is already clear that 2024 will be another exciting and promising financial year for UMT AG. I am particularly looking forward to working with you and my team to successfully pursue the path we have chosen.

With this in mind, I wish you and your families a Merry Christmas and a good start to a successful and, above all, healthy New Year!

With best regards,

Yours

Erik Nagel (CEO)